

BOSTON OMAHA CORP

FORM 8-K/A (Amended Current report filing)

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Sector Consumer Cyclicals

Fiscal Year 12/31

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K/A

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 11, 2018 (August 31, 2018)

BOSTON OMAHA CORPORATION (formerly known as REO PLUS, INC.) (Exact name of registrant as specified in its Charter)

Delaware (State or other jurisdiction of Incorporation) 001-38113 (Commission File Number) 27-0788438 (IRS Employer Identification Number)

(Address and telephone number of principal executive offices, including zip code)

1411 Harney St., Suite 200 Omaha, Nebraska 68102

(857) 256-0079

(Former name or address, if changed since last report)
Not Applicable

	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of Registrant under any of the following ons (see General Instruction A.2. below):
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
	e by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12b-2 of the Securities age Act of 1934.
Emergi	ing growth company \square
	merging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

EXPLANATORY NOTE

On September 4, 2018, Boston Omaha Corporation (the "Company") filed with the Securities and Exchange Commission a Current Report on Form 8-K (the "Initial 8-K") to disclose that it had completed the acquisition of assets from Waitt Outdoor, LLC ("Waitt"). This Form 8-K/A amends the Initial 8-K to include the historical audited and unaudited financial statements of Waitt and the pro forma combined financial information required by Items 9.01(a) and 9.01(b) of Form 8-K that were excluded from the Initial 8-K in reliance on the instructions to such items.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(a) <u>Financial Statements of Businesses Acquired</u>.

The audited financial statements of Waitt for the years ended December 31, 2017 and December 31, 2016 are filed herewith as Exhibit 99.1.

The unaudited financial statements of Waitt for the six months ended June 30, 2018 and 2017 are filed herewith as Exhibit 99.2.

(b) <u>Pro Forma Financial Information</u>.

The unaudited pro forma consolidated balance sheet of the Company as of June 30, 2018, the unaudited pro forma consolidated statements of operations of the Company for the six months ended June 30, 2018 and for the year ended December 31, 2017, and the notes to the unaudited pro forma consolidated financial statements, all giving effect to the acquisition by the Company of Waitt are filed herewith as Exhibit 99.3.

(d) <u>Exhibits</u>.

The Exhibit Index set forth below is incorporated herein by reference.

EXHIBIT INDEX

Exhibit Number	Exhibit Title
23.1	Consent of Lutz & Company, P.C., Independent Registered Public Accounting Firm of Waitt Outdoor, LLC.
99.1	Audited Financial Statements of Waitt Outdoor, LLC for the Years Ended December 31, 2017 and December 31, 2016.
99.2	Unaudited Financial Statements of Waitt Outdoor, LLC for the Six Months Ended June 30, 2018 and 2017.
99.3	Unaudited Pro Forma Consolidated Balance Sheet of the Company as of June 30, 2018, Unaudited Pro Forma Consolidated Statements of Operations of the Company For the Six Months Ended June 30, 2018 and the year ended December 31, 2017, and Notes to the Unaudited Pro Forma Consolidated Financial Statements, all giving effect to the acquisition by the Company of Waitt.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BOSTON OMAHA CORPORATION (Registrant)

By: /s/ Joshua P. Weisenburger

Joshua P. Weisenburger Chief Financial Officer

Date: October 11, 2018

CONSENT OF INDEPENDENT PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the Registration Statement on Form S-3 (File No. 333-222853) of our report dated March 20, 2018 with respect to the audited financial statements of Waitt Outdoor, LLC for the years ended December 31, 2017 and 2016 appearing in this Current Report on Form 8-K/A of Boston Omaha Corporation dated October 11, 2018.

We also consent to the references to us under the heading "Experts" in such Registration Statement.

/s/ Lutz & Company, PC Lutz & Company, PC Omaha, NE October 11, 2018

Financial Statements and Independent Auditors' Report

December 31, 2017 and 2016



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INDEPENDENT AUDITORS' REPORT

Members

Waitt Outdoor, LLC (A Majority Owned Subsidiary of WaittCorp Investments, LLC) Omaha, Nebraska

Report on the Financial Statements

We have audited the accompanying financial statements of Waitt Outdoor, LLC, a South Dakota limited liability company and majority owned subsidiary of WaittCorp Investments, LLC, which comprise the balance sheets as of December 31, 2017 and 2016, and the related statements of income, members' equity and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our audit opinion.

O pinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Waitt Outdoor, LLC (A Majority Owned Subsidiary of WaittCorp Investments, LLC) as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

/s/ Lutz & Company, PC Lutz & Company, PC

LUTZ & COMPANY, PC

13616 CALIFORNIA STREET, SUITE 300, OMAHA, NE 68154-5336 | 402.496.8800 | INFO@LUTZ.US | WWW.LUTZ.US

Balance Sheets

December 31, 2017 and 2016

ASSETS		
	2017	2016
CURRENT ASSETS		
Cash	\$ 730,965	\$ 24,383
Trade Accounts Receivable, Less Allowance for Doubtful Accounts of \$211,655 and \$223,636, Respectively	1,090,627	1,142,634
Prepaid Expenses	1,026,869	980,402
Total Current Assets	2,848,461	2,147,419
PROPERTY AND EQUIPMENT		
Land and Land Improvements	260,820	259,040
Buildings and Improvements	365,175	365,175
Billboards and Improvements	25,595,329	25,156,365
Furniture and Equipment	548,271	526,579
Vehicles	802,266	808,125
Construction in Progress	546,426	83,517
Total Cost	28,118,287	27,198,801
Less Accumulated Depreciation	22,257,083	20,938,584
Net Book Value	5,861,204	6,260,217

See Notes to Financial Statements.

OTHER ASSETS
Goodwill

TOTAL ASSETS

Total Other Assets

Other

3,217,498

3,514,996

12,224,661

\$

\$

297,498

3,217,498

316,131

3,533,629

11,941,265

Balance Sheets

December 31, 2017 and 2016

LIABILITIES	LIA	ABII	JTI	ES
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		2017	2016
CURRENT LIABILITIES			
Revolving Line of Credit	\$	- \$	150,000
Current Portion of Long-Term Debt		1,474,221	1,100,541
Trade Accounts Payable		352,563	157,936
Accrued Compensation		391,516	268,814
Taxes Accrued and Withheld		135,575	126,065
Unearned Revenue		277,374	248,533
Other Accrued Expenses		142,248	164,056
Members' Distributions Payable		227,292	
Total Current Liabilities		3,000,789	2,215,945
LONG-TERM LIABILITIES			
Long-Term Debt, Less Current Portion		-	2,240,930
Other Long-Term Liabilities		1,316,000	1,285,000
Total Long-Term Liabilities		1,316,000	3,525,930
Total Liabilities		4,316,789	5,741,875
COMMITMENTS AND CONTINGENCIES (Note 4)			
MEMBERS' EQUITY			
MEMBERS' EQUITY		7,907,872	6,199,390
TOTAL LIABILITIES AND MEMBERS' EQUITY	<u> </u>	12,224,661 \$	11,941,265
TOTAL LIABILITIES AND MEMIDERS EQUITY	J J	12,224,001 \$	11,941,203

Statements of Income

Years Ended December 31, 2017 and 2016

	2017	2016
REVENUES	\$ 12,856,784	\$ 12,754,342
Less: Agency Commissions	53,784	68,289
NET REVENUES	12,803,000	12,686,053
COSTS AND EXPENSES		
Cost of billboard revenues (exclusive of depreciation and amortization)	5,336,242	5,220,095
Employee costs	1,984,369	1,911,055
Professional fees	132,198	115,906
General and administrative	1,012,902	924,389
Depreciation	1,523,570	1,525,883
Gain on sale of property and equipment	(131,508)	(75,678)
Bad debt expense	12,300	11,526
TOTAL COSTS AND EXPENSES	9,870,073	9,633,176
Income from Operations	2,932,927	3,052,877
OTHER INCOME AND EXPENSE		
Interest Expense	(121,387)	(242,243)
Other Income	-	6
Total Other Income and Expense	(121,387)	(242,237)
NET INCOME	\$ 2,811,540	\$ 2,810,640

Statements of Members' Equity

Years Ended December 31, 2017 and 2016

	Members'Equity
BALANCES, December 31, 2015	\$ 4,747,806
Net Income	2,810,640
Distributions to Members	(897,210
Class C Member Redemption	(461,846
BALANCES, December 31, 2016	6,199,390
Net Income	2,811,540
Distributions to Members	(1,103,058
BALANCES, December 31, 2017	\$ 7,907,872

Statements of Cash Flows

Years Ended December 31, 2017 and 2016

\$ 2,811,540 \$ 1,523,570 (131,508) 31,000 52,007 (46,467)	2,810,640 1,525,883 (75,678 34,000
\$ 1,523,570 (131,508) 31,000 52,007	1,525,883 (75,678 34,000
(131,508) 31,000 52,007	(75,678 34,000
(131,508) 31,000 52,007	(75,678 34,000
31,000 52,007	34,000
52,007	
- ,	(264,593
- ,	(264,593
(46,467)	
	17,860
194,627	(124,166
122,702	57,012
9,510	(6,458
(15,496)	(49,888
(21,808)	65,600
4,529,677	3,990,212
(1.205.840)	(686,800
	111,500
	21,428
	(553,872
(930,079)	(333,872
(150,000)	150,000
(1,867,250)	(2,707,651
(875,766)	(897,210
-	(461,846
(2,893,016)	(3,916,707
706,582	(480,367
24,383	504,750
	9,510 (15,496) (21,808) 4,529,677 (1,205,840) 257,128 18,633 (930,079) (150,000) (1,867,250) (875,766) - (2,893,016)

Notes to Financial Statements

December 31, 2017 and 2016

1. Summary of Significant Accounting Policies

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial statements is set forth below.

Organization and Nature of Operations

Waitt Outdoor, LLC (the "Company") was formed in 2001 and began operations in 2002 as a South Dakota limited liability company. The Company began operating under an amended and restated operating agreement effective January 1, 2005.

The Company owns and leases approximately 2,500 billboard faces as of December 31, 2017 and 2016. Billboard space is rented to advertisers primarily in the Midwest.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Trade Accounts Receivable

Trade accounts receivable are carried at original invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a periodic basis. Management determines the allowance for doubtful accounts by regularly evaluating individual customer receivables and considering a customer's financial condition, credit history, and current economic conditions. Accounts receivables are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received.

Concentration of Credit Risk

The Company has two types of financial instruments subject to credit risk. The Company maintains bank accounts in which the balance sometimes exceeds the Federal Deposit Insurance Corporation (FDIC) limit of \$250,000. As of December 31, 2017 and 2016 there was \$731,086 and \$35,142 of cash balances in excess of FDIC limits at the bank. Trade accounts receivable also subject the Company to credit risk.

Property and Equipment

Property and equipment are stated at cost. Expenditures for additions and betterments are capitalized; expenditures for maintenance and repairs are expensed as incurred. The costs of assets disposed and the related accumulated depreciation are eliminated from the accounts in the year of disposal. Gains or losses from property disposals are recognized in the year of disposal.

Notes to Financial Statements

December 31, 2017 and 2016

Depreciation is computed using the straight-line method over the following useful lives:

	Years
Land Improvements	15
Buildings and Improvements	5-39
Billboards and Improvements	10
Furniture and Equipment	3-7
Vehicles	5

Construction in progress is recorded at cost and no depreciation is recorded until the assets are placed in service.

Goodwill

Goodwill represents the carrying amount of the cost in excess of net assets acquired related to specific acquisitions. Goodwill is not amortized. Goodwill is reviewed for possible impairment at least annually or more frequently upon occurrence of an event or when circumstances indicate that the fair value of the specific acquisition drops below the carrying amount. Based on the Company's analysis, there was no impairment for 2017 or 2016.

Revenue Recognition

Outdoor advertising revenues, net of agency commissions, are recognized on the accrual basis ratably over the term of the contracts as services are provided. Production revenue and the related expense for the advertising copy are recognized upon completion of the sale.

Advertising Costs

Advertising costs related to marketing of the Company's services are charged to operations as incurred and are included in operating expenses. Advertising costs totaled \$16,200 and \$15,757 for the years ended December 31, 2017 and 2016, respectively.

Income Taxes

The Company, with the consent of its members elected under the Internal Revenue Code to be taxed as a partnership. Accordingly, taxable income, deductions and credits flow through to the members each year as earned and are reported on their personal income tax returns. Therefore, no provision or liability for income taxes has been included in the financial statements of the Company.

The Company follows the provisions of FASB Codification Topic 740-10 related to uncertain income tax positions. Management believes there are no uncertain income tax positions taken which would require the Company to reflect a liability for unrecognized tax benefits on the accompanying balance sheets.

The Company is no longer subject to income tax examinations by federal, state or local tax authorities for years prior to December 31, 2014.

Notes to Financial Statements

December 31, 2017 and 2016

The Company generally makes cash distributions to its members in amounts sufficient to cover any income taxes they are required to pay on the Company's taxable income.

Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date, but before the financial statements are available to be issued and may require potential recognition or disclosure in the financial statements. Management has considered such events or transactions through March 20, 2018 noting no items requiring disclosure.

2. Financing Arrangement

The Company's financing arrangement consists of a \$1,500,000 revolving bank line of credit, with interest at 4.0% and payable monthly, through May 2018. This line of credit is collateralized by substantially all assets of the Company. There was no balance outstanding against this line of credit as of December 31, 2017 and \$150,000 outstanding against a similar revolving line of credit as of December 31, 2016. The line of credit contains various restrictive covenants for which the Company either obtained a waiver or was in compliance with as of December 31, 2017.

3. Long-Term Debt

Long-term debt as of December 31, consists of the following:

Long-term debt as of December 31, consists of the following.		
	 2017	 2016
Note payable to a bank, due in monthly installments of \$111,311 including interest at 4.75%, through April 2019 at which time the remaining unpaid balance becomes due, collateralized by substantially all assets of the Company and all outstanding member units of the Company. The Company's intentions are to pay off this note within a year and is therefore all recorded as current. This note contains various restrictive covenants for which the Company either obtained a waiver or was in compliance with at December 31, 2017.	1,474,221	\$ 3,341,471
Less Current Portion	 1,474,221	1,100,541
Long-Term Debt, Less Current Portion	\$ -	\$ 2,240,930
10		

Notes to Financial Statements

December 31, 2017 and 2016

4. Commitments and Contingencies

Lease Obligations

The Company has entered into various month-to-month as well as noncancelable operating leases for certain land and buildings used in the operations of its business. These leases expire on various dates through the year 2113 and often contain escalating rent payments. The Company accrues rent expense on its leases with escalating rent payments in an amount such that the total rent expense under these leases will be recognized ratably over the lives of the leases. Most of the leases also contain renewal options, and management expects, in the normal course of business, to renew these leases or replace them with other leases. Total rent expense under operating leases was \$2,758,123 and \$2,721,639 for the years ended December 31, 2017 and 2016, respectively.

Future minimum annual rental payments under the non-cancelable operating leases for the years ending after December 31, 2017 are approximately as follows:

Year Ending December 31,

2018	\$ 1,849,000
2019	1,741,000
2020	1,666,000
2021	1,528,000
2022	1,374,000
Thereafter	9,793,000
	\$ 17,951,000

The Company has prepaid certain future lease obligations totaling \$1,217,543 and \$1,184,143 as of December 31, 2017 and 2016, respectively. These amounts are included in prepaid expenses and other assets in the accompanying balance sheets.

Employment Agreement

The Company has entered into an employment agreement with the minority member. The agreement provides that the minority member shall serve as president of the Company. In addition, the agreement provides for a minimum salary, with annual increases as defined in the agreement, annual bonuses based upon performance standards, fringe benefits and a vehicle. If the minority member's employment is terminated for cause or due to expiration of employment term, the Company shall pay the minority member the base salary and benefits pro rata through the last day of his actual employment by the Company. In addition, the Company shall repurchase the minority member's Class B and Class C units within 90 days of the termination date and the minority member shall be entitled to purchase the vehicle provided by the Company for a purchase price as defined in the agreement. The agreement's terms run through November 1, 2020. The five year term is automatically renewed annually.

Notes to Financial Statements

December 31, 2017 and 2016

5. Construction in Progress

During the year ended December 31, 2017, the Company incurred \$754,171 of cost related to the construction of billboards. The Company placed into service \$291,262 of which \$1,500 represented construction costs incurred prior to 2017.

During the year ended December 31, 2016, the Company incurred \$228,845 of cost related to the construction of billboards. The Company placed into service \$435,275 of which \$207,929 represented construction costs incurred prior to 2016.

6. Members' Equity

Members' equity consists of Class A, Class B, and Class C members. Total issued and outstanding members units are summarized in the following table as of December 31,:

	2017	2016
Class A Units	939,900	939,900
Class B Units	60,100	60,100
Class C Units	90,715	90,715

The Class A and B members have contributed capital to the Company, whereas Class C members are not obligated to make a contribution of capital, but instead shall only be entitled to a profits interest in the Company. Class A members are entitled to vote, while the Class B and Class C members are nonvoting.

Liquidated distribution preferences are follows:

- 1. To the Class A and B members, an amount equal to their unreturned capital contribution.
- 2. In order of class, to the A and B members, a percentage of available funds, outlined in the Company's operating agreement, allocated pro rata based on each member's collective interest in the Company at the date of distribution.
- 3. To the C members, a percentage of available funds, outlined in the Company's operating agreement, allocated at pre-determined rates per the Company's operating agreement.

There were no redemptions during 2017. During 2016 the Company redeemed 9,285 Class C membership units from an employee who was terminated during 2016.

7. 401(k) Profit Sharing Plan

The Company participates in a 401(k) profit sharing plan which covers substantially all employees upon completion of six months of service and attainment of 21 years of age. The Company's 401(k) profit sharing costs were \$37,546 and \$33,040 for the year ended December 31, 2017 and 2016, respectively.



WAITT OUTDOOR, LLC (A Majority Owned Subsidia ry of WaittCorp Investments, LLC)

Unaudited F inancial Statements

For the Six Months Ended June 30, 2018 and 201 7

WAITT OUTDOOR, LLC (A Majority Owned Subsidiary of WaittCorp Investments, LLC)

Balance Sheets Unaudited

	June 30,			December 31,		
	2018			2017		
ASSETS						
Current Assets:						
Cash	\$	229,488	\$	730,965		
Accounts receivable, net		1,231,959		1,090,627		
Prepaid expenses		1,217,365		1,026,869		
Total Current Assets		2,678,812		2,848,461		
Property and Equipment, net		5,522,986		5,861,204		
Other Assets:						
Goodwill		3,217,498		3,217,498		
Other		219,321		297,498		
Total Other Assets		3,436,819		3,514,996		
Total Assets	\$	11,638,617	\$	12,224,661		
<u>LIABILITIES AND MEMBERS' EQUITY</u>						
Current Liabilities:						
Accounts payable and accrued expenses	\$	696,529	\$	1,021,902		
Unearned revenue	-	170,584	*	277,374		
Members' distributions payable		_		227,292		
Current portion of long-term debt		632,263		1,474,221		
Total Current Liabilities		1,499,376		3,000,789		
Long-term Liabilities:						
Other long-term liabilities		1,316,000		1,316,000		
Total Liabilities		2,815,376		4,316,789		
Members' Equity		8,823,241		7,907,872		
Total Liabilities and Members' Equity	\$	11,638,617	\$	12,224,661		

See accompanying notes to the unaudited financial statements.

WAITT OUTDOOR, LLC (A Majority Owned Subsidiary of WaittCorp Investments, LLC)

Statements of Operations Unaudited

		Months Ended ne 30,
	2018	2017
Revenues:		
Billboard revenues	\$ 6,418,332	\$ 6,398,696
	6.440.000	5.200.505
Total Revenues	6,418,332	6,398,696
Costs and Expenses:		
Cost of billboard revenues (exclusive of depreciation and amortization)	2,602,416	2,647,729
Employee costs	972,641	950,895
Professional fees	28,684	65,655
General and administrative	506,167	500,918
Depreciation	741,536	741,536
Gain on disposition of assets	(39,395)	-
Bad debt expense	4,100	6,150
Total Costs and Expenses	4,816,149	4,912,883
Net Income from Operations	1,602,183	1,485,813
Other Income (Expense):		
Interest expense	(25,962)	(72,586)
Net Income	\$ 1,576,221	\$ 1,413,227

See accompanying notes to the unaudited financial statements.

3

WAITT OUTDOOR, LLC (A Majority Owned Subsidiary of WaittCorp Investments, LLC)

Statements of Cash Flows Unaudited

For the Six Months Ended June 30.

		June 30,			
		2018	1	2017	
Cash Flows from Operating Activities:					
Net income	\$	1,576,221	\$	1,413,227	
Adjustments to reconcile net income to net cash provided by operating activities:	Ψ	1,370,221	Ψ	1,413,227	
Depreciation		741,536		741,536	
Gain on disposition of assets		(39,395)		- 11,550	
Bad debt expense		4,100		6,150	
Changes in operating assets and liabilities:		1,100		0,130	
Accounts receivable		(145,432)		108,687	
Prepaid expenses		(190,496)		(114,288)	
Accounts payable and accrued expenses		(325,373)		204,420	
Unearned revenue		(106,790)		(50,268)	
Net Cash Provided by Operating Activities		1,514,371		2,309,464	
, 1					
Cash Flows from Investing Activities:					
Proceeds from disposition of assets		41,997		-	
Purchases of property and equipment		(405,920)		(337,926)	
Other assets		78,177		54,355	
Net Cash Used in Investing Activities		(285,746)		(283,571)	
Cash Flows from Financing Activities:					
Payments on revolving line of credit		-		(150,000)	
Payments on long-term debt		(841,958)		(997,905)	
Members' distributions payable		(227,292)		-	
Members' distributions		(660,852)		(633,674)	
Net Cash Used in Financing Activities		(1,730,102)		(1,781,579)	
Not (Decrees) In constant Confe		(501 477)		244 214	
Net (Decrease) Increase in Cash		(501,477)		244,314	
Cash, Beginning of Period		730,965		24,383	
Cash, End of Period	<u>\$</u>	229,488	\$	268,697	
Interest Paid in Cash	<u>\$</u>	25,962	\$	72,586	
Income Taxes Paid in Cash	\$		\$	_	

See accompanying notes to the unaudited financial statements.

WAITT OUTDOOR, LLC (A Majority Owned Subsidiary of WaittCorp Investments, LLC)

NOTE 1. BASIS OF PRESENTATION

The accompanying unaudited interim financial statements have been prepared in connection with Waitt Outdoor, LLC's business combination with Link Media Omaha, LLC ("Link Omaha"), a wholly-owned subsidiary of Boston Omaha Corporation, and to comply with the rules and regulations of the Securities and Exchange Commission ("SEC") for inclusion by Boston Omaha Corporation in its current report on Form 8-K/A.

Waitt Outdoor, LLC ("the Company") was formed in 2001 and began operations in 2002 as a South Dakota limited liability company. The Company began operating under an amended and restated operating agreement effective January 1, 2005.

The Company owns and leases approximately 2,500 billboard faces, primarily in the Midwestern United States.

The accompanying unaudited interim financial statements of Waitt Outdoor, LLC have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission, and should be read in conjunction with the Company's audited financial statements and notes thereto for the years ended December 31, 2017 and 2016 included elsewhere in this Form 8-K/A. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the interim financial statements which would substantially duplicate the disclosures contained in the audited financial statements for the years ended December 31, 2017 and 2016 included elsewhere in this Form 8-K/A have been omitted.

NEW ACCOUNTING STANDARDS

Revenue from Contracts with Customers - In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers. This update creates ASC 606, Revenue from Contracts with Customers, and supersedes the revenue recognition requirements in ASC 605, Revenue Recognition. The core principle of ASC 606 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. A five-step revenue recognition model is to be applied to achieve this core principle. ASC 606 also specifies comprehensive disclosures to help users of financial statements understand the nature, amount, timing and uncertainty of revenue that is recognized. The Company will adopt this standard on January 1, 2019, and is currently evaluating the impact this update will have on its financial statements.

Leases - In February 2016, the FASB issued ASU 2016-02, Leases, specifying the accounting for leases, which supersedes the leases requirements in Topic 840, Leases. The objective is to establish the principles that lessees and lessors shall apply to report useful information to users of financial statements about the amount, timing, and uncertainty of cash flows arising from a lease. Lessees are permitted to make an accounting policy election to not recognize the asset and liability for leases with a term of twelve months or less. Lessors' accounting is largely unchanged from the previous accounting standard. In addition, ASU 2016-02 expands the disclosure requirements of lease arrangements. Lessees and lessors will use a modified retrospective transition approach, which includes a number of practical expedients. The Company will adopt this standard on January 1, 2020, and is currently evaluating the impact this update will have on its financial statements.

Other recently issued ASU's were assessed and determined to be either not applicable or are expected to have a minimal impact on the Company's operating results and financial position.

NOTE 2. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

		June 30,		December 31,
		2018		2017
D:III 1 1 :	ø	25 (42 001	ø	25 505 220
Billboards and improvements	\$	25,642,981	\$	25,595,329
Buildings and improvements		365,174		365,175
Furniture and equipment		864,288		548,271
Vehicles		956,533		802,266
Construction in progress		431,809		546,426
Land and improvements		260,820		260,820
Total cost		28,521,605		28,118,287
Less: Accumulated depreciation		(22,998,619)		(22,257,083)
Total Property and Equipment, net	\$	5,522,986	\$	5,861,204

Depreciation for the six months ended June 30, 2018 and 2017 was \$741,536 and \$741,536, respectively. During the six months ended June 30, 2018, the Company realized gains on the disposition of assets in the amount of \$39,395.

WAITT OUTDOOR, LLC (A Majority Owned Subsidiary of WaittCorp Investments, LLC)

NOTE 3. <u>CONSTRUCTION IN PROGRESS</u>

During the six months ended June 30, 2018, the Company incurred \$52,102 of costs related to the construction of billboards. The Company placed into service billboards with a total cost of \$166,719.

During the year ended December 31, 2017, the Company incurred \$754,171 of costs related to the construction of billboards. The Company placed into service billboards with a total cost of \$291,262 of which \$1,500 represented construction costs incurred prior to 2017.

NOTE 4. LONG-TERM DEBT

The Company holds a note payable to a bank, due in monthly installments of \$111,311 including interest at 4.75% per annum. The unpaid balance is due April 2019. The note is collateralized by substantially all Company assets and all outstanding member units. The entire balance of \$632,263 as of June 30, 2018 and \$1,474,221 as of December 31, 2017 are reflected as current liabilities on the accompanying balance sheets.

NOTE 5. <u>LEASE OBLIGATIONS</u>

The Company has entered into various month-to-month as well as noncancelable operating leases for certain land and buildings used in the operations of its business. These leases expire on various dates through the year 2113 and often contain escalating rent payments. Most of the leases contain renewal options, and management expects, in the normal course of business, to renew these leases or replace them with other leases. Ground rents for the six months ended June 30, 2018 and 2017 were \$1,309,178 and \$1,315,876, respectively.

Rent expense under other operating leases for the six months ended June 30, 2018 and 2017 was \$43,748 and \$40,934, respectively.

Future minimum rents are as follows for the twelve months ending June 30:

2019		1,795,175
2020		1,703,629
2021		1,597,364
2022		1,451,400
2023		1,351,898
Thereafter	!	9,125,506
Total	\$ 1	7,024,972

The Company has prepaid certain future lease obligations totaling \$1,266,209 as of June 30, 2018 and \$1,217,543 as of December 31, 2017. These amounts are included in prepaid expenses and other assets in the accompanying balance sheets.

The Company accrues rent expense on its leases with escalating rent payments in an amount such that the total rent expense under these leases will be recognized ratably over the lives of the leases. Accrued rent expense of \$1,316,000 as of June 30, 2018 and December 31, 2017, is included in other long-term liabilities in the accompanying balance sheets.

WAITT OUTDOOR, LLC (A Majority Owned Subsidiary of WaittCorp Investments, LLC)

NOTE 6. <u>DISTRIBUTIONS TO MEMBERS</u>

For the six months ended June 30, 2018, the Company distributed cash totaling \$888,144 to members. For the six months ended June 30, 2017, the Company distributed cash totaling \$633,674 to members. These distributions were made primarily to cover income taxes owed by the members on their respective share of estimated taxable income.

NOTE 7. SUBSEQUENT EVENTS

On August 31, 2018, the Company entered into an Asset Purchase Agreement with Link Omaha, by which Link Omaha acquired over 1,600 billboard structures and related assets from the Company. The billboards and related assets are located in Kansas, Illinois, Iowa, Missouri and Nebraska.

The purchase price for the acquired assets was \$82,000,000, subject to certain post-closing adjustments, which totaled \$2,031,262, resulting in a total purchase price of \$84,031,262. Cash paid at closing was \$79,928,762 and \$4,102,500, which was disbursed and will be held in escrow, subject to any claims for indemnification. Waitt Outdoor, LLC, WaittCorp Investments, LLC, and Mr. Michael J. Delich, the principal of Waitt Outdoor, LLC, have also entered into a five year non-competition and non-solicitation agreement in connection with the acquisition.

In August 2018, the note payable referenced in Note 4 above was paid in full.

Exhibit 99.3

BOSTON OMAHA CORPORATION AND WAITT OUTDOOR, LLC (A Majority Owned Subsidia r y of WaittCorp Investments, LLC)

Unaudited Pro Forma Consolidated Balance Sheet and Unaudited Pro Forma Consolidated Statements of Operations

Unaudited Pro Forma Consolidated Balance Sheet

June 30, 2018

ASSETS

		Historical (unaudited)				Pro Forma		Pro Forma		
	В	oston Omaha	W	aitt Outdoor	Adjustments		Notes	C	onsolidated	
Current Assets:										
Cash and cash equivalents	\$	88,166,783	\$	229,488	\$	(84,260,750)	(2a)	\$	4,135,521	
Restricted cash	,	506,046	•	_		-	()	•	506,046	
Accounts receivable, net		1,290,966		1,231,959		7,498	(2a)		2,530,423	
Interest receivable		692,109		-		-	()		692,109	
Short-term investments		4,856,131		-		-			4,856,131	
U.S. Treasury securities available for sale		150,346,440		-		-			150,346,440	
Prepaid expenses		1,098,959		1,217,365		333,719	(2a)		2,650,043	
1	_					<u> </u>	, ,			
Total Current Assets		246,957,434		2,678,812		(83,919,533)			165,716,713	
						, , , ,				
Property and Equipment, net		10,280,773		5,522,986		12,703,005	(2a)		28,506,764	
Other Assets:										
Goodwill		25,006,161		3,217,498		43,164,448	(2a)		71,388,107	
Intangible assets, net		7,604,863		-		18,710,563	(2a)		26,315,426	
Investments		32,177,419		-		-			32,177,419	
Investments in unconsolidated affiliates		847,146		-		-			847,146	
Funds held as collateral assets		862,046		-		-			862,046	
Other		707,560		219,321		(219,321)	(2a)		707,560	
Total Other Assets		67,205,195		3,436,819		61,655,690			132,297,704	
					_	<u> </u>				
Total Assets	\$	324,443,402	\$	11,638,617	\$	(9,560,838)		\$	326,521,181	

Unaudited Pro Forma Consolidated Balance Sheet

June 30, 2018

LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST, AND EQUITY

		Historical (unaudited)]	Pro Forma		Pro Forma		
	Bosto	n Omaha	Wa	itt Outdoor	Adjustments		Notes	Co	onsolidated
Current Liabilities:									
Accounts payable and accrued expenses	\$	1,843,475	\$	696,529	\$	65,250	(2a)	\$	2,605,254
Short-term payables for acquisitions		137,000		-		-			137,000
Funds held as collateral		862,046		-		-			862,046
Unearned premiums and deferred revenue		2,127,729		170,584		(170,584)	(2a)		2,127,729
Current portion of long-term debt		<u>-</u>		632,263		(632,263)	(2a)		<u>-</u>
Total Current Liabilities		4,970,250		1,499,376		(737,597)			5,732,029
Long-term Liabilities:									
Asset retirement obligations		174,669		-		-			174,669
Other long-term liabilities		-		1,316,000		-			1,316,000
Deferred tax liability		57,000		<u>-</u>		<u>-</u>			57,000
Total Liabilities		5,201,919		2,815,376		(737,597)			7,279,698
Redeemable Noncontrolling Interest:		1,190,187		-		-			1,190,187
Members' Equity:		-		8,823,241		(8,823,241)	(2a)		-
Stockholders' Equity:									
Preferred stock, \$.001 par value, 1,000,000 authorized, 0 shares									
issued and outstanding		-		-		-			-
Class A common stock, \$.001 par value, 38,838,884 shares									
authorized, 20,894,774 shares issued and outstanding, respectively	,	20,895		-		-			20,895
Class B common stock, \$.001 par value, 1,161,116 shares									
authorized, 1,055,560 shares issued and outstanding		1,056		-		-			1,056
Additional paid-in capital	33	2,907,911		-		-			332,907,911
Accumulated deficit	(1	4,878,566)		<u>-</u>					(14,878,566)
Total Stockholders' Equity	31	8,051,296		-		-			318,051,296
Total Equity	31	8,051,296	_	8,823,241	_	(8,823,241)			318,051,296
Total Liabilities, Redeemable Noncontrolling Interest, and									
Equity	\$ 32	4,443,402	\$	11,638,617	\$	(9,560,838)		\$	326,521,181

Unaudited Pro Forma Consolidated Statement of Operations For the Six Months Ended June 30, 2018

		Historical (unaudited) Boston Omaha Waitt Outdoor		P	ro Forma		Pro Forma		
	Bo			aitt Outdoor	A	djustments	Notes	C	Consolidated
Revenues:									
Billboard revenues	\$	3,249,459	\$	6,418,332	\$	(11,529)	(2c)	\$	9,656,262
Premiums earned		984,349		-		-			984,349
Insurance commissions		1,516,868		-		-			1,516,868
Investment and other income		62,027	_		_				62,027
Total Revenues		5,812,703		6,418,332		(11,529)			12,219,506
Costs and Expenses:									
Cost of billboard revenues (exclusive of depreciation and									
amortization)		1,565,621		2,602,416		(1,815)	(2c)		4,166,222
Cost of insurance revenues		477,536		-		-			477,536
Employee costs		3,706,024		972,641		(170,508)	(2c)		4,508,157
Professional fees		1,420,375		28,684		(8,548)	(2c)		1,440,511
General and administrative		1,700,215		506,167		(13,529)	(2c)		2,192,853
Amortization		1,451,240		-		2,404,950	(2b)		3,856,190
Depreciation		635,407		741,536		(61,131)	(2b)		1,315,812
Loss (gain) on disposition of assets		81,857		(39,395)		-			42,462
Bad debt expense		14,515		4,100		-			18,615
Accretion		5,995	_	<u>-</u>		<u>-</u>			5,995
Total Costs and Expenses		11,058,785		4,816,149		2,149,419			18,024,353
Net Income (Loss) from Operations		(5,246,082)		1,602,183		(2,160,948)			(5,804,847)
Other Income (Expense):									
Interest income		1,091,946		-		-			1,091,946
Equity in income of unconsolidated affiliates		385,091		-		-			385,091
Unrealized gains (loss) on securities		113,303		-		-			113,303
Loss on disposition of assets		(54,733)		-		-			(54,733)
Interest Expense		(1,804)	_	(25,962)					(27,766)
Net Income (Loss) Before Income Tax		(3,712,279)		1,576,221		(2,160,948)			(4,297,006)
Income Tax (Provision) Benefit		_	_	_	_	-	(3b)	_	-
Net Income (Loss)		(3,712,279)		1,576,221		(2,160,948)			(4,297,006)
Noncontrolling Interest in Subsidiary Loss	_	44,800	_			<u>-</u>		_	44,800
Net Income (Loss) Attributable to Common Stockholders	\$	(3,667,479)	\$	1,576,221	\$	(2,160,948)		\$	(4,252,206)
Basic and Diluted Net Loss per Share	\$	(0.21)					(3a)	\$	(0.24)
Basic and Diluted Weighted Average Class A and Class B Common Shares Outstanding	_	17,780,454					(3a)	_	17,780,454

Unaudited Pro Forma Consolidated Statement of Operations

For the Year Ended December 31, 2017

Billboard rentals			Historical		P	Pro Forma		Pro Forma		
Billboard rentals		Bo	ston Omaha	Wa	itt Outdoor	Adjustments		Notes	Consolidated	
Premiums earned	Revenues:									
Insurance commissions	Billboard rentals	\$	5,265,746	\$	12,803,000	\$	(31,690)	(2c)	\$	18,037,056
Total Revenues	Premiums earned				-		=			2,031,597
Total Revenues 9,014,345 12,803,000 (31,690) 21,78	Insurance commissions				-		-			1,586,200
Costs and Expenses: Cost of billboard revenues (exclusive of depreciation and amortization) 2,690,538 5,336,242 (2,339) (2c) 8,02 Cost of insurance revenues 739,657 - - - 73 Employee costs 4,40,231 1,984,369 (278,284) (2c) 6,12 Professional fees 2,183,647 132,198 (23,453) (2c) 2,29 General and administrative 1,889,531 1,012,002 (52,039) (2c) 2,88 Amortization 2,410,081 - 4,809,900 (2b) 7,21 Depreciation 943,845 1,523,570 (182,487) (2b), (2c) 2,28 Loss (gain) on disposition of assets 362,575 (131,508) - 23 Bad debt expense 147,172 12,300 - 15 Total Costs and Expenses 15,787,277 9,870,073 4,271,298 29,92 Net income (Loss) from Operations (6,772,932) 2,932,927 (4,302,988) (8,14 Other Income (Expense):	Investment and other income		130,802		<u>-</u>		<u>-</u>			130,802
Cost of billboard revenues (exclusive of depreciation and amortization)	Total Revenues		9,014,345		12,803,000		(31,690)			21,785,655
amortization 2,690,538 5,336,242 (2,339) (2c) 8,02 Cost of insurance revenues 739,657										
Cost of insurance revenues	Cost of billboard revenues (exclusive of depreciation and									
Employee costs	,		2,690,538		5,336,242		(2,339)	(2c)		8,024,441
Professional fees 2,183,647 132,198 (23,453) (2c) 2,29 General and administrative 1,889,531 1,012,902 (52,039) (2c) 2,85 Amortization 2,410,081 - 4,809,900 (2b) 7,21 Depreciation 943,845 1,523,570 (182,487) (2b), (2c) 2,28 Loss (gain) on disposition of assets 362,575 (131,508) - 23 Bad debt expense 147,172 12,300 - 15 Total Costs and Expenses 15,787,277 9,870,073 4,271,298 29,92 Net income (Loss) from Operations (6,772,932) 2,932,927 (4,302,988) (8,14 Other Income (Expense): Interest income 95,779 - - 9 Equity in income of unconsolidated affiliates 73,760 - - 7 Unrealized gains (loss) on securities 132,191 - - 13 Interest Expense (8,255) (121,387) - (12 <	Cost of insurance revenues				-		-			739,657
General and administrative 1,889,531 1,012,902 (52,039) (2c) 2,85 Amortization 2,410,081 - 4,809,900 (2b) 7,21 Depreciation 943,845 1,523,570 (182,487) (2b), (2c) 2,28 Loss (gain) on disposition of assets 362,575 (131,508) - 23 Bad debt expense 147,172 12,300 - 15 Total Costs and Expenses 15,787,277 9,870,073 4,271,298 29,92 Net income (Loss) from Operations (6,772,932) 2,932,927 (4,302,988) (8,14 Other Income (Expense): Interest income 95,779 - - 9 Equity in income of unconsolidated affiliates 73,760 - - 7 Unrealized gains (loss) on securities 132,191 - - 13 Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) B					1,984,369		(, ,	(2c)		6,126,316
Amortization 2,410,081 - 4,809,900 (2b) 7,21 Depreciation 943,845 1,523,570 (182,487) (2b), (2c) 2,28 Loss (gain) on disposition of assets 362,575 (131,508) - 23 Bad debt expense 147,172 12,300 - 15 Total Costs and Expenses 15,787,277 9,870,073 4,271,298 29,92 Net income (Loss) from Operations (6,772,932) 2,932,927 (4,302,988) (8,14 Other Income (Expense): Interest income 95,779 - - 9 Equity in income of unconsolidated affiliates 73,760 - - - 7 Urrealized gains (loss) on securities 132,191 - - - 13 Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) Benefit - - - -	Professional fees				132,198		(23,453)	(2c)		2,292,392
Depreciation 943,845 1,523,570 (182,487) (2b), (2c) 2,28 Loss (gain) on disposition of assets 362,575 (131,508) - 23 23 23 23 23 23 24 27 23 23 23 24 27 23 23 24 27 23 24 27 23 24 27 23 24 27 23 25 27 28 29 27 28 29 27 28 29 29 29 29 29 29 29	General and administrative		1,889,531		1,012,902					2,850,394
Loss (gain) on disposition of assets 362,575 (131,508) - 23	Amortization		2,410,081				4,809,900			7,219,981
Bad debt expense 147,172 12,300 - 15 Total Costs and Expenses 15,787,277 9,870,073 4,271,298 29,92 Net income (Loss) from Operations (6,772,932) 2,932,927 (4,302,988) (8,14 Other Income (Expense): Interest income 95,779 - - 9 Equity in income of unconsolidated affiliates 73,760 - - 7 Unrealized gains (loss) on securities 132,191 - - 13 Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) Benefit - - - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97 Noncontrolling Interest in Subsidiary Loss 11,547 - - - 1			,				(182,487)	(2b), (2c)		2,284,928
Total Costs and Expenses 15,787,277 9,870,073 4,271,298 29,92 Net income (Loss) from Operations (6,772,932) 2,932,927 (4,302,988) (8,14 Other Income (Expense): Interest income 95,779 - - 9 Equity in income of unconsolidated affiliates 73,760 - - 7 Unrealized gains (loss) on securities 132,191 - - 13 Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) Benefit - - - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97 Noncontrolling Interest in Subsidiary Loss 11,547 -							-			231,067
Net income (Loss) from Operations (6,772,932) 2,932,927 (4,302,988) (8,14) Other Income (Expense): Interest income 95,779 - - 95 Equity in income of unconsolidated affiliates 73,760 -	Bad debt expense	_	147,172		12,300		<u>-</u>			159,472
Other Income (Expense): Interest income 95,779 - - 99 Equity in income of unconsolidated affiliates 73,760 - - 70 Unrealized gains (loss) on securities 132,191 - - 13 Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) Benefit - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97 Noncontrolling Interest in Subsidiary Loss 11,547 - - - 1	Total Costs and Expenses	_	15,787,277		9,870,073		4,271,298		_	29,928,648
Interest income 95,779 - - 99 Equity in income of unconsolidated affiliates 73,760 - - 77 Unrealized gains (loss) on securities 132,191 - - 13 Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) Benefit - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97 Noncontrolling Interest in Subsidiary Loss 11,547 - - 1	Net income (Loss) from Operations		(6,772,932)		2,932,927		(4,302,988)			(8,142,993)
Equity in income of unconsolidated affiliates 73,760 - - 77 Unrealized gains (loss) on securities 132,191 - - 13 Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) Benefit - - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97 Noncontrolling Interest in Subsidiary Loss 11,547 - - - 1										
Unrealized gains (loss) on securities 132,191 - - 13 Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) Benefit - - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97 Noncontrolling Interest in Subsidiary Loss 11,547 - - 1					-		-			95,779
Interest Expense (8,255) (121,387) - (12 Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97 Income Tax (Provision) Benefit - - - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97 Noncontrolling Interest in Subsidiary Loss 11,547 - - - 1					-		-			73,760
Net Income (Loss) Before Income Tax (6,479,457) 2,811,540 (4,302,988) (7,97) Income Tax (Provision) Benefit - - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97) Noncontrolling Interest in Subsidiary Loss 11,547 - - - 1	Unrealized gains (loss) on securities		132,191		-		-			132,191
Income Tax (Provision) Benefit - - - - (3b) Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97) Noncontrolling Interest in Subsidiary Loss 11,547 - - - 1	Interest Expense	_	(8,255)	_	(121,387)		<u>-</u>		_	(129,642)
Net Income (Loss) (6,479,457) 2,811,540 (4,302,988) (7,97) Noncontrolling Interest in Subsidiary Loss 11,547 - - - 1	Net Income (Loss) Before Income Tax		(6,479,457)		2,811,540		(4,302,988)			(7,970,905)
Noncontrolling Interest in Subsidiary Loss 11,547 1	Income Tax (Provision) Benefit		<u>-</u>		<u> </u>		<u>-</u>	(3b)		
					2,811,540		(4,302,988)			(7,970,905)
Net Income (Loss) Attributable to Common Stockholders \$ (6.467.910) \$ 2.811.540 \$ (4.302.988) \$ (7.95	Noncontrolling Interest in Subsidiary Loss	_	11,547		-		<u>-</u>			11,547
Net medic (Loss) Autotratic to Common Stockholaets	Net Income (Loss) Attributable to Common Stockholders	\$	(6,467,910)	\$	2,811,540	\$	(4,302,988)		\$	(7,959,358)
Basic and Diluted Net Loss per Share \$\(\begin{array}{c} \) \((0.60)\) \((3a)\) \(\begin{array}{c} \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\		\$	(0.60)					(3a)	\$	(0.74)
Basic and Diluted Weighted Average Class A and Class B Common Shares Outstanding 10,817,198 (3a) 10,81	<u> </u>		10,817,198					(3a)		10,817,198

Notes to Unaudited Pro Forma Consolidated Financial Statements

NOTE 1. BASIS OF PRESENTATION

The unaudited pro forma consolidated balance sheet has been prepared by applying pro forma adjustments to Boston Omaha Corporation's ("Boston Omaha") ("the Company") unaudited consolidated balance sheet as of June 30, 2018 and Waitt Outdoor, LLC's ("Waitt") unaudited balance sheet as of June 30, 2018.

The unaudited pro forma consolidated statement of operations for the six months ended June 30, 2018 has been prepared from Boston Omaha's unaudited interim consolidated statement of operations for the six months ended June 30, 2018 and from Waitt's unaudited interim statement of operations for the six months ended June 30, 2018.

Boston Omaha's audited consolidated financial statements and Waitt's audited financial statements have been used in the preparation of the unaudited pro forma consolidated statement of operations for the year ended December 31, 2017.

The unaudited pro forma consolidated financial statements should be read in conjunction with the historical financial statements of Boston Omaha and Waitt as follows:

Boston Omaha's audited consolidated financial statements for the years ended December 31, 2017 and 2016 and the notes relating thereto, as found in its Form 10-K which was filed with the Securities and Exchange Commission on March 30, 2018;

Boston Omaha's unaudited consolidated financial statements for the six months ended June 30, 2018 and the notes relating thereto, as found in its Form 10-Q which was filed with the Securities and Exchange Commission on August 13, 2018;

Waitt's audited financial statements for the years ended December 31, 2017 and 2016 and the notes relating thereto included in this Form 8-K/A and;

Waitt's unaudited financial statements for the six months ended June 30, 2018 and the notes relating thereto included elsewhere in this Form 8-K/A.

NOTE 2. BUSINESS ACQUISITION

On August 31, 2018, Link Media Omaha, LLC ("Link Omaha") entered into an Asset Purchase Agreement with Waitt Outdoor, LLC, by which Link Omaha acquired over 1,600 billboard structures and related assets from Waitt Outdoor, LLC. The billboards and related assets are located in Kansas, Illinois, Iowa, Missouri and Nebraska.

Link Omaha is a wholly-owned subsidiary of Link Media Holdings, LLC, a wholly-owned subsidiary of Boston Omaha Corporation (the "Company").

The purchase price for the acquired assets was \$82,000,000, subject to certain post-closing adjustments, which totaled \$2,031,262, resulting in a total purchase price of \$84,031,262. Cash paid at closing was \$79,928,762 and \$4,102,500, which was disbursed and will be held in escrow, subject to any claims for indemnification. Waitt Outdoor, LLC, WaittCorp Investments, LLC, and Mr. Michael J. Delich, the principal of Waitt Outdoor, LLC, have also entered into a five year non-competition and non-solicitation agreement in connection with the acquisition.

Notes to Unaudited Pro Forma Consolidated Financial Statements

NOTE 2. <u>BUSINESS ACQUISITION</u> (Continued)

Recognized Amount of Identifiable Assets Acquired and Liabilities Assumed

The Company has performed a preliminary valuation analysis of the fair market value of Waitt's assets to be acquired and liabilities to be assumed. Using the total consideration for the acquisition, the Company has estimated the allocations to such assets and liabilities. The following table summarizes the allocation of the preliminary purchase price as of the transaction's closing date, August 31, 2018:

Identifiable Assets:	
Accounts receivable	\$ 1,239,457
Prepaid expenses	1,551,084
Property and equipment	 18,225,991
Subtotal	21,016,532
Intangible Assets:	
Goodwill	46,381,946
Intangible assets	 18,710,563
Total Identifiable Assets Acquired	86,109,041
Liabilities Assumed:	 2,077,779
Total Liabilities Assumed	 2,077,779
Total Identifiable Net Assets	\$ 84,031,262

This preliminary purchase price allocation has been used to prepare pro forma adjustments, (2a), in the pro forma balance sheet and statement of operations. The statement of operations has been adjusted through pro forma adjustments, (2c), for Waitt Consulting, which was not purchased by the Company. The final purchase price allocation will be determined when the Company has completed the detailed valuations and necessary calculations. The final allocation could differ materially from the preliminary allocation used in the pro forma adjustments. The final allocation may include (1) changes in fair values of property and equipment, (2) changes in allocations to intangible assets such as permits, noncompetition agreements, and customer relationships as well as goodwill and (3) other changes to assets and liabilities.

Depreciation and amortization, (2b), have been provided for property and equipment and finite intangible assets based on the preliminary purchase price allocation. Property and equipment have been depreciated on a straight-line basis over their estimated useful lives of five, ten or fifteen years. Intangible assets having a finite life have been amortized on a straight-line basis over their estimated useful lives of three, five or ten years.

All significant intercompany balances have been eliminated in consolidation.

Notes to Unaudited Pro Forma Consolidated Financial Statements

NOTE 3. PRO FORMA ADJUSTMENTS

Earnings per share

(3a) The basic net income (loss) per common share is computed by dividing the net income (loss) by the weighted average number of Class A and Class B common shares outstanding.

Income Tax (Provision) Benefit

(3b) Federal and state income taxes have not been provided as the Company has experienced net operating losses for federal tax purposes and state income taxes have not been significant.